

Recommendations



- **Steve Fleming**

President at SKF and Associates

October 25, 2016, Steve managed Susan directly

Susan is one of the most diligent, driven individuals that I have ever worked with. While on my team she was always number one and would never accept anything but high performance. She is a customer centric, quality focused individual that I would highly recommend for any high performing team.



- **Matt Henderson**

Over 34 years' experience helping clients identify, develop and execute their growth agendas and aligning all parts of their business to achieve success, as they define it.

October 18, 2016, Matt was senior to Susan but didn't manage directly

I worked with Sue when I was head of sales for ADP in western Canada and she was sales district manager in Calgary. Sue is very focused, and results driven. She is also enthusiastic and passionate in whatever she does. I think she'd make a great addition to any organization that is looking for such attributes.

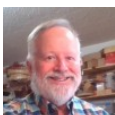


- **Agnes Rey-Tinat**

For nearly 15 years, my focus has been in the Supply Chain Management industry with diversification in Fulfillment, Transportation, Returns, Technology, Consulting, MHI, Robotics, International Business, Contact Center.

October 11, 2012, Susan was a client of Agnes'

It has been a pleasure working with Sue in the launch of CortiSLIM. With Sue at the helm, we anticipate great success for the program with a marketing initiative that is sure to make the product a household name.



- **Larry Ball**

Senior Account Specialist at Johns Manville

February 29, 2008, Susan was a client of Larry's

Sue is the best. She will watch your balance sheet like a hawk, and you couldn't find a better fit for your project.



Alan Robert Sporn

CEO at DefensTech International, Inc. (Defend-X®) DUNS: 603820312 | NCAGE CODE: 4G2R6

May 29, 2012, Alan Robert worked with Susan but at different companies

Sue is an extremely detail oriented individual, passionate about her work and achieving success for her company and those she works with. Her goals are to ensure success for her distributors, as well as the individual customers of the CortiSLIM products she markets. Sue is an advocate in the field of diabetes and obesity, especially in relation to children.



Fernando (Fred) Di Maggio

President, Homeland Security Partners, LLC

November 12, 2008, Fernando (Fred) worked with Susan but at different companies

I met Sue in Jan. 2007 at a Homeland Security Council of NYS conference in Albany, N.Y. I was impressed by her professional skills and excellent representation of her company, which offered a line of protective office furniture (protection from explosions and assault). I introduced Sue to several large system integrators (Lockheed Martin, Northrop Grumman, GE) and heard that she was very effective in promoting the product. I attended a homeland security event in mid-2007 in Wash., D.C. where I observed Sue's presentation to prospective customers and was again impressed by her abilities. She is a consummate professional, who is personable, intelligent, informed, attractive and dedicated to her job. I would highly recommend her.



Kevin McKenzie

Founder & CQO at Whatif? Advisory

April 12, 2008, Kevin was senior to Susan but didn't manage directly

As VP Sales and Marketing at ADP, I came to appreciate Sue's unique ability to develop strong relationships with both her clients and colleagues. Sue was always empathetic to the needs of all stakeholders which allowed her to win the trust of her clients and colleagues and achieve consistent success. I believe Sue would be a welcome and valuable addition to any team seeking a highly motivated professional.



Romel Alibudbud

National Account Executive at Motorola Solutions
March 25, 2008, Romel worked with Susan in different groups

Sue was a top performer at ADP. She was extremely knowledgeable on the product, the services and very importantly the process. She leveraged our relationship with the bank extremely well by building solid relationships at all levels. She knew how to lead, motivate and guide our sales channel partners (bank) so that they produced a steady stream of leads and business for her. Sue understood that services was all about the people. She is dedicated, loyal and very diligent at her work. She would be a real asset to any sales team.



Richard Sparkes

Customer Service Representative at Enerflex Compression
March 25, 2008, Richard worked with Susan but at different companies

I've known Sue for twenty years and have never met a more goal orientated individual. Set a goal and she rises to the occasion with enthusiasm not only to meet that goal but to exceed all expectations in a systematic and efficient approach. Independent by nature Sue will exhaust all avenues when acquiring new skills or seeking new knowledge.



Almin Kassamali

Tenacious Entrepreneur Specializing in Startups, Rescues and Accelerators.
February 27, 2008, Almin was a client of Susan's

eStyle retained Sue's services for the customization and furnishing of our first Research Studio in Calgary. I found Sue to be very responsive, with great product knowledge. Have dealt with her successors thereafter, I can confidently say that Sue was one of Gunnar's best!

Jeff Ahladis

Territory Manager at ADP Dealer Services
November 1, 2006, Jeff worked with Susan in different groups

Assertive, Great work ethic, Positive. You need Sue on your team!



Mark Amtower

35 years of providing candid, on-target GovCon marketing advice. Ask me about my 2021 Small Biz GovCon Advisory program. markamtower@gmail.com
October 20, 2007, Mark worked with Susan but at different companies

Sue is a top-notch sales and business development professional and a great representative for Gunnar. In a very tough and competitive environment she gets face time with the right people and never wastes their time. First class all the way!



Richard Lant

President / General Manager at Rodeo Ford
December 12, 2006, Richard was a client of Susan's

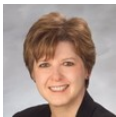
I had the pleasure of dealing with Sue through another company. We enjoyed working with Sue and were sad to lose her as our account rep. I was extremely happy with our work relationship as Sue really understood our needs and was very task oriented, punctual and always delivered when in her control, she was great in finding ways to solve our need's. I would definitely recommend her as a reliable and trustworthy person of high standard, and we hope to do Business with her in her new position some time.



D.R. (Dean) Leuzinger, CPA, CGA

Retired at Dean Leuzinger, CPA, CGA
October 25, 2006, D.R. (Dean) was a client of Susan's

Sue was involved in offering payroll solutions to mutual clients, after referrals were received from myself. She handled all clients in a very professional courteous manner.



Gail Robinson

Founder and Managing Director at TechCom
August 29, 2006, Susan worked with Gail in the same group

I recommend Sue without hesitation. She is a professional businesswoman whose approach to business development is consultative, with care and attention to meeting needs. I met Sue at an Alberta Economic Development presentation. After joining the Organization of Women in International Trade, Gunnar hosted a delegation of 12 trade commissioners from Ottawa at their manufacturing facility.



Judy Bradt (she/her)

GovCon wins for 2021: Find yours. Call me. [AUTHOR] Amazon #1 Bestseller "Government Contracts Made Easier" | [Awesome Podcast Guest!]
August 26, 2006, Susan was a client of Judy's

Sue demonstrates passion and determination to save lives by ensuring that Gunnar's protective furniture systems reach the clients who are working in dangerous locations. She shows relentless energy and good cheer no matter how tough the sloging. A woman with a mission, and a dedicated sales professional with artistic and creative talent, too!

George (Focsaneanu)

Owner, SSG International
August 25, 2006, George was senior to Susan but didn't manage directly

Sue is a very pleasant, competent, and professional manager. She has boundless energy, and she is very focussed. I would strongly recommend her for any managerial positions. Sue has demonstrated excellent goal-oriented skills as well as the ability to develop appropriate strategies to meet these goals.



Leanna Hoskins

Web Development , Marketing Specialist, Free Spirit Media, SEO, Graphic Designer, Entrepreneur
August 25, 2006, Leanna was a client of Susan's

I have worked with Sue on many graphic and web development projects related to her Industry. She is professional, easy to collaborate with and quick to respond to requests and any updates we needed to move forward. Sue is a fantastic team player, and I would work with her again anytime.